### **Eink** 2023 Q3 Investor Conference

BACK





#### www.healthierscreentime.com

#### Stop frying your eyes.

Most computer and phone screens emit light that over long periods of screen time can permanently damage eyes. E Ink's paper-like screens are different.



# Safe Harbor Statement

Statements in this presentation that are not strictly historical, including the statements regarding the market, economy, the Company's ePaper and other business, the Company's future product launches, the Company's positioning and expectations for 2023 and future periods, and any other statements regarding events or developments that we believe or anticipate will or may occur in the future, may be "forwardlooking" statements within the meaning of the securities laws in Taiwan. There are a number of important factors that could cause actual events to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things, the uncertainty in the economy ,contractions or growth rates and cyclicality of markets we serve, competition, our ability to develop and successfully market new products and technologies and expand into new markets, our ability to successfully identify, consummate and integrate appropriate acquisitions, contingent liabilities relating to acquisitions, risks relating to potential

impairment of goodwill and other long-lived assets, currency exchange rates, our compliance with applicable laws and regulations and changes in applicable laws and regulations, tax audits and changes in our tax rate and income tax liabilities, litigation and other contingent liabilities including intellectual property and environmental matters, risks relating to product defects and recalls, the impact of our debt obligations on our operations, raw material costs, our ability to adjust purchases and manufacturing capacity to reflect market conditions, legislative reforms and other changes in industry, labor matters, our relationships with and the performance of our customers and partners, risks relating to manmade and natural disasters, our ability to achieve projected cost reductions and growth, and international economic, political, legal and business factors. These forward-looking statements speak only as of the date of this presentation and the Company does not assume any obligation to update or revise any forwardlooking statement, whether as a result of new information, future events and developments or otherwise.

#### Q1-Q3 Results 23.Q3 YoY YoY 22.Q1-Q3 NTD, Million 23.01-03 6,821 21,287 21,517 Revenue -16% -1% 1,931 5,773 6,620 -40% -13% 28% 27% 31% 1,068 2,427 3,282 -40% -26% 2,400 6,576 8,075 -43% -19% 35% 31% 38% 2.10 5.76 7.08 EPS NTD NTD NTD Eink

- Business headwinds due to the color • technology transition
- *Non-Op declined from Royalty* •
- Net Income the historical 2nd best

### Operating Profit

### Relatively lower Operating Profit but still the historically 2nd best

Retaining Gross Profit margin • • Continuing R&D investment for future growth 30.8% 27.1% 14.1% 11.2% Operating 2.8% 6,620 Profit% 5,773 NTD, Million 1,813 1,245 289 21.Q1-Q3 19.Q1-Q3 20.Q1-Q3 22.Q1-Q3 23.Q1-Q3 Eink

### Assets

#### Increasing Assets and Net Asset Value per Share

- Total Assets increased from operating and financial investments
- Growing Net Asset Value per Share



## Cash Flow

#### **Robust Cash Flow Position**

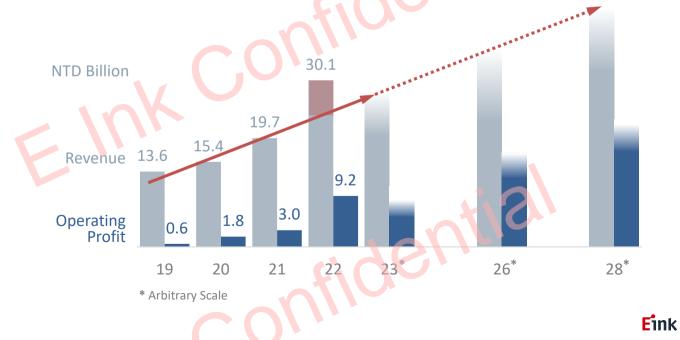
- Increasing position from operations
- Converted cash on hand for financial investments



### Long-term Growth

### Preparing for Long-term Growth

- 2022 growth surge due to COVID-19 economic impact, spurring demand for ePaper
- Anticipated continuous growth driven by new retail solutions, color consumer products, and large-sized color signage



### Continuing Recognitions



Excellence in Corporate Social Responsibility 天下永續公民獎永續100強 Large Companies No.18 大型企業18名

四时间后, 雷特战器和诗, 白针金融达段, 英星道, 副总针纹 第4枚, 元大和太工業, 高加制造, 五山金融经验, 国家金融 中都能信, 雷斯金融经验, 光频和诗, 和家大郎, 中部外面已 致新祥女, 中國國際, 正题, 群都光常, 中的光常, 全家更 Best Companies to Work For in Asia 2023 亞洲最佳企業雇主



HR Asia\* DIGITAL TRANSFORMATION AWARDS E たえ、「「「」」」「」」」 分有限

Taiwan Sustainability Action Awards 2023 台灣永續行動獎

Introducing Renewable Energy for Net Nero, Gold 提效降耗課紙週向運要

Fink

Asia-Pacific Sustainability Action Awards 2023 亞太永續行動獎 eRead for The Future, Silver e嚴語出未來 ePaper Bus Stop enables Sustainable Smart Public Transportation, Bronze



#### ► E Ink Spectra<sup>™</sup> 6 and Kaleido<sup>™</sup> 3 awarded the SDIA Gold Awards 2023

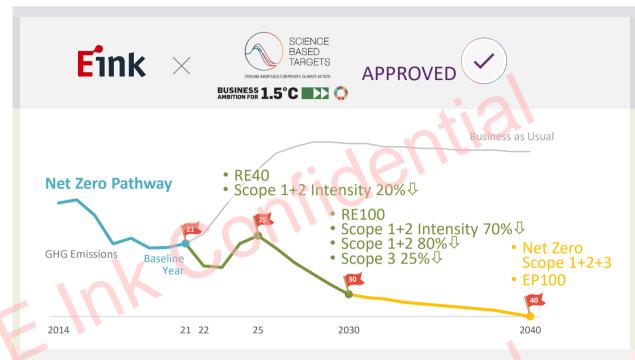


Innovation Featuring E Ink Moving toward Renewable Energy





Moving toward Net Zero



- The SBTi has classified E Ink's scope 1 and scope 2 target ambition as in line with a 1.5°C trajectory.
- The SBTi also commends E Ink for its highly ambitious net-zero target, which is currently the most ambitious designation attainable through the SBTi process.

### Social Engagement







#### Building The Mobile Library for Schools

Keelung 2023 21 Partners 1,075 eReaders 110,000 eBooks 15,000+ Children

振曜·沛亨·讀墨·聯合聚晶·天鈺·玄通·同泰·旭光·坤裕 Wacom·奇景·迎輝·茂林·夏普·晶門·群創·義隆·樺欣· 聯
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#### Preserving the Nature

- A Sustainable Program Since 2017
- 4,000+ eReaders
  - 380,000+ Copies of eBook
  - 174 Elementary and Junior High Schools 29 Libraries
- Nearly 55,000 School Children
- Total Value of Resources Donated NTD 226 Million



### Recognizing Sustainability



深耕永續種子 延續發展動力

112年 國家永續發展獎

2023 National Sustainable Development Awards

- The Most Prestigious Sustainability-Top 10 Corporate 十大永續典範企業
- Corporate Sustainability Report- Platinum 永續報告白金
- Climate Leadership 氣候領袖
- Sustainable Supply Chain 永續供應鏈
- Social Engagement 社會共融
- Enterprise Well-Being 職場福祉
- Growth thru Innovation Leadership 創新成長領袖

Taiwan Corporate Sustainability Award 2023 台灣企業永續獎



Eink

## Rating **Sustainability**

#### S&P Global

**Corporate Sustainability** Assessment 2023

ITC Electronic Equipment, Instruments & Components Industry

S&P Global ESG Score

+12 YoY Industry Max.

E Ink Holdings Inc. 🔢 Industry Max 📃 Industry Mean

Environmental

E Ink Holdings Inc. 92 Industry Mean 31 Industry Max 93

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Social

E Ink Holdings Inc. 89 Industry Mean 28 Industry Max 89

**Governance & Economic** 

E Ink Holdings Inc. 86 Industry Mean 29 Industry Max 86



Eink

### We Make Surfaces Smart and Green<sup>™</sup>



Thank You